

Press Release

HEGLA now has a majority stake in TAIFIN Glass Machinery Oy, the manufacturer of tempering furnaces for safety glass

The German HEGLA Group announced that on 5 September 2019 in Nokia, Finland, it signed a sales agreement with the current stockholders of TAIFIN Glass Machinery Oy regarding the majority of the company's share capital. HEGLA will take over 51% of TAIFIN's stock and the company will conduct its future business under the name HEGLA-TAIFIN Oy.

"We are pleased to have found a young, dynamic, and innovative partner company in TAIFIN, who have already established themselves as leaders in the automotive and architectural glass tempering furnace segment with their high-quality safety glass furnaces and unique press-bending technology," said Jochen H. Hesselbach, CEO of the HEGLA Group. With immediate effect, TAIFIN will use the international sales and service infrastructure of HEGLA Group to provide customers with perfect service in sales, consulting, maintenance, and long-term spare parts supply.

Bernhard Hötger, COO of the HEGLA Group, is looking forward to his partnership with the new team at TAIFIN and reported that many of HEGLA's customers have asked the company to provide integrated solutions and optimised logistics for smart glass placement on furnace racks as part of their projects. In conjunction with the marking options provided by HEGLA-boraident and the software solutions of HEGLA-HANIC, HEGLA aspires to provide customers in the future with optimised, fully integrated production processes and shop floor logistics that have been tailored to suit their needs. This will give customers the opportunity to generate far more value thanks to optimised production processes. The HEGLA Group's portfolio is rounded out by its proven, reliable, and long-term partnerships with customers, which feature long-term service and spare parts supply alongside personal consultation, according to Managing Director Hötger.

In future, the founders and owners of TAIFIN Oy, Mr Esa Lammi, Mr Jukka Sääksi, and Mr Jarno Nieminen, will continue to actively manage and further develop HEGLA-TAIFIN as managing directors and shareholders. "We are happy that today in Nokia, on the occasion of our company's 10th anniversary, we are able to announce the joint venture with

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HEGLA. Our partnership with HEGLA means that TAIFIN will now be able to progress on its successful course even faster and reach new customers in international markets together with the other companies in the HEGLA Group,” said TAIFIN Managing Directors Esa Lammi and Jukka Saaksi.

Jarno Nieminen, Sales Director at TAIFIN, is looking forward to having direct access to the international sales network of the HEGLA subsidiaries and HEGLA’s international sales agencies and partners, now that TAIFIN has entered the HEGLA Group. “Up until now, we have been perceived as a manufacturer of extremely high-quality safety glass furnaces with cutting-edge technology, primarily for the automotive sector. Through our partnership with the HEGLA Group, we will now be able to offer our expertise directly to architectural glass customers,” he said.

The requirements of future markets in both the automotive and construction glass sectors will be ever more varied in terms of glass thickness and the safety, transparency, digitalisation, workability, and finishing of coated and technically high-quality glass. This is why, for HEGLA management, the next logical step was to continue to expand the Group’s product range and pool the additional knowledge and know-how within the HEGLA Group to the advantage of the company’s customers, Mr Hesselbach explained. HEGLA-TAIFIN is an important step towards the HEGLA Group becoming a single source for machinery and service for the glass manufacturing and finishing industry.

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Image 1: The joint venture with HEGLA means that TAIFIN is now HEGLA-TAIFIN and can progress on its successful course even faster and reach new customers in international markets with the HEGLA Group. These executives are looking forward to working with their new partners: Esa Lammi (Managing Director, HEGLA-TAIFIN), Bernhard Hötger (COO, HEGLA Group), Jochen H. Hesselbach (CEO, HEGLA Group), Jukka Sääksi (Managing Director, HEGLA-TAIFIN) and Jarno Nieminen (Managing Director for Sales, HEGLA-TAIFIN).



Image 2: TAIFIN, the company known for its safety glass and tempering furnaces, will be called HEGLA-TAIFIN in future, expanding the know-how and product range of the HEGLA Group to the mutual advantage of the Group and its customers. Jarno Nieminen (Managing Director for Sales HEGLA-TAIFIN), Esa Lammi (Managing Director HEGLA-TAIFIN), Jukka Sääksi (Managing Director HEGLA-TAIFIN), Jochen H. Hesselbach (CEO of the HEGLA Group) and Bernhard Hötger (COO of the HEGLA Group) are looking forward to working on future projects with their new partners.

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